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Web Design in Vancouver
GEEKS ON THE BEACH
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Bright as a Button

As one of the top three investors in research and development (R&D) in the life science tools sector, MilliporeSigma develop cutting-edge technologies and services for bioscience research and biopharmaceutical manufacturing. PAGE 72



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Innovation. Leadership. Experience. Design.
CHANNEL PRODUCTS
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Company: Allied Wallet
Web: www.alliedwallet.com

Best of the Best
in Finance USA

The Leader in Global Payment Processing

Allied Wallet is a global leader in payment processing and merchant services, offering customised solutions to businesses of any size. They provide payment processing services in 164 currencies, 196 countries, and nearly every payment method globally. We got in touch with the firm's visionary Tech Billionaire, Dr. Andy Khawaja to ascertain more about this remarkable company, and the extraordinary impact it is having on the world today.

First of all, how would you summarise the excellent work that your firm does all over the world?

We accommodate consumers and merchants and link consumers on a safety platform with security being our main concern for online transactions. We do our best to make sure all consumers and merchants that work on our platform are completely safe and we want to make sure the cart data is stored and encrypted so there is no way a third party can gain access to it.

As the world's foremost financial power, with over a quarter of the top 20 largest revenue producing financial service companies being based in the region, to what extent will any significant developments or trends within the US have on countless economies around the globe?

“As a 14-year-old company, to be in the top 80 in the world makes me feel very proud and puts a smile on my face.”

If you look around, at present most of the world is using American products, especially social media with Facebook, Instagram and Twitter. If you look at Apple and the iPod you have got people in Europe and Asia sleeping outside the store just to line up when a product is launched. People no longer use history books, indeed if you want to find something out Google will give you the answer in seconds. Around 90% of the population fully relies on American products, and out of the top 20 companies in the world, I would say 19 are based in the US.

To what extent do you think that many firms worldwide make it their business to remain fully up to the minute on the state of the US economy and the country's corporate environment in general?

As a business you have got to keep your data sum up to speed and the marketing, between data storage and marketing I would say they are the top three expenses for any organisation including myself.

Where does your firm fit into this wider picture?

Allied Wallet are one of the top 500 companies in the US, and a lot of our competitors have been around for 20 or 30 years. As a 14-year-old company, to be in the top 80 in the world makes me feel very proud and puts a smile on my face. With what we are doing it makes me want to reach the top 10 in the world.

What impact is Allied Wallet having on the world today?

We are generating jobs and helping entrepreneurs start up their businesses and become self-independent. Allied Wallet have a massive impact, allowing many of the merchants to be able to practice the business, and authorise payments for them. We are the messiah of the Internet because we are giving opportunities and hope to people - and that is one of the reasons why the economy is growing and the Internet is expanding - thanks to our services.

Is your client base expanding?

Allied Wallet's client base is expanding, we are entering more markets, entering the Middle East, Latin America and Central America. At present everything looks great, indeed we are expanding and looking to take advantage of the opportunities which come our way.

Do you have any plans for the future that you would like to impart?

We are not only a global processor; we are also the messiah of the Internet.

What opportunities face your company and the industry in the months and years ahead?

The Internet is growing and as that grows the more we will grow with it, more people will carry out transactions online and come up with ideas to do business online and we will benefit from that.